

Buyer Consultation Questionnaire

General Questions:

1. What price range has your lender pre-qualified you for? _____
2. When would you like to move into your new home? _____
3. Is this a first home purchase, or a move-up, etc.? _____

Current Home:

1. What do you like about your current home? _____
2. What don't you like about your current home? _____

Household:

1. How many people are in your household? _____
2. Who are they and what are their names? _____
3. Does your new home need to accommodate any special needs? _____
4. Do you have pets? If yes, what type and what are their names? _____
5. Are there any other household considerations we should take into account in the home search?

Lifestyle:

1. What do you enjoy doing most when you are at home? _____
2. What room do you spend the most time in when at home? _____
3. What lifestyle considerations are important to you? _____

Location:

1. What location do you prefer? _____
2. Are there any secondary locations you would consider? _____
3. What other location considerations are important to you? _____

Exterior Features:

1. What style of homes are you interested in? _____
2. Is the size of the yard important to you? _____
3. Do you want a private pool or would a community pool work for you? _____
4. Are you looking for a home with more than 2 garages? _____
5. What other exterior features are important to you? _____

General Features:

1. How many stories do you prefer? _____
2. In general, how does the interior look (open, cozy, funky, etc.) _____
3. How many bedrooms/bathrooms does your dream home have? _____

Room-by-Room Interior Features:

1. What are your likes/dislikes for the master bedroom? _____
2. What are your likes/dislikes for the master bathroom? _____
3. What are your likes/dislikes for the secondary bedrooms? _____
4. What are your likes/dislikes for the living room? _____
5. What are your likes/dislikes for the family room? _____
6. What are your likes/dislikes for the kitchen? _____
7. What other rooms are important to have in your new home? _____
8. What do these rooms look like? _____
9. What other interior features are important to you? _____

What are the five must-haves of your ideal home?

1. _____
2. _____
3. _____
4. _____
5. _____